

Resolution of the Demarest Governing Body

Resolution No. 137-26

July 13, 2026

Council Member	Motion	Second	Yes	No	Abstain	Absent
Slowikowski		✓	✓			
Carmeli						✓
Collins			✓			
Jiang			✓			
Marks			✓			
Reiss	✓		✓			

**TITLE: AUTHORIZING CAPITAL PURCHASE OF A DUMP TRUCK FOR
PUBLIC WORKS DEPARTMENT**

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WHEREAS, the DPW Director is in need of a dump truck; and

WHEREAS, the purchase was included in the 2026 Capital Budget pursuant to ordinance no. 1182-26; and

WHEREAS, the DPW Director has solicited quotes and recommended purchasing per proposal from Neilsen Automotive Group through ESCNJ Cooperative Purchasing of which the Borough of Demarest is a member; and

NOW THEREFORE, BE IT RESOLVED by the Council of the Borough of Demarest that the CFO is authorized to purchase a new Dump Truck for the Department of Public Works for \$115,805.40

APPROVED:



Brian Bernstein, Mayor

CERTIFICATION OF CFO

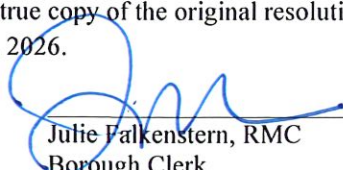
I, Andrea Diekmann Johe, do hereby certify the availability of funds for the expenditure referenced herein.



Andrea Diekmann Johe, CFO

CERTIFICATION

I, Julie Falkenstern, Borough Clerk of the Borough of Demarest, in the County of Bergen and the State of New Jersey do hereby certify that the foregoing Resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting on July 13, 2026.



Julie Falkenstern, RMC
Borough Clerk



137-26.



ESCNJ PARTICIPANT

Borough of Demarest – Department of Public Works
22 Wakelee Drive
Demarest, NJ 07627
(201)768-5439 (201)660-4529
Jason R. Gangi – jgangi@demarestnj.gov

ESCNJ VENDOR

Nielsen Fleet
31 Williams Parkway
East Hanover, NJ 07936

Guy Montaina – gmontaina@nielsenfleet.com

NJ State Approved ESCNJ Co-Op #65 MCESCCPS – Trucks Class 4-8 – ESCNJ# 23/24-04

Bid Term – 07/01/2023 – 06/30/2025

2027 Ford F750 – Super Duty Regular Cab/Chassis XL Package Two Wheel Drive – Approximately 158 Inch Wheelbase Eighty-Four (84) Inch Cab to Axle – Model – F7D – Per Attached Specifications

Date of Request – May 13, 2026

	MSRP
Base Price	\$81,195.00
Discount – 15.3%	\$12,422.84
Base Adjusted	\$68,772.16
Options	\$19,975.00
Discount – 4%	\$ 799.00
Options Adjusted	\$19,176.00
Base Adjusted	\$68,772.16
Options Adjusted	\$19,176.00
Destination Charge	\$ 2,495.00
Delivery to Bergen County	\$ 225.00
ESCNJ Contract Price Ford Chassis	\$90,668.16
Separate Purchase Order – Cliffside Body Quote – ESCNJ	\$ TBD
Total Amount for Complete Chassis and Body	\$ TBD



Prepared by: GUY MONTAINA
05/13/2026

Nielsen Ford of Morristown, Inc. | 170 Ridgedale Avenue Morristown New Jersey |
079604000

2027 F-750 Diesel Regular Cab Base (F7D)

Price Level: 715

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F7D	Base Vehicle Price (F7D)	\$81,195.00
General Info		
ORDER1	Initial Order Date: 10/15/2025	N/C
Engines		
99X	6.7L Power Stroke V8 Turbo Diesel - 330 HP @ 2600 RPM <i>850 lb.-ft. torque @ 1500 RPM.</i>	\$3,495.00
425	50-State Emissions	N/C
41H	Engine Block Heater, Phillips, 120 Volt/750 Watt <i>Includes removable grille cover.</i>	\$155.00
Transmissions		
44D	Ford TorqShift HD 10-Speed Automatic - with PTO Provision <i>Includes tow/haul.</i>	STD
Front Wheels & Tires		
643	Wheels, Front 22.5" X 8.25" White Powder Coated Steel, 10-Hole <i>(285.75MM BC) hub piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.</i>	STD
T2E	Tires, Front Two 11R22.5H Michelin X Multi Energy Z (501 Rev/Mile)	\$240.00
Rear Wheels & Tires		
663	Wheels, Rear 22.5" X 8.25" White Powder Coated Steel, 10-Hole <i>(285.75MM BC) hub piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.</i>	STD
RMB	Tires, Rear Four 11R22.5H Michelin X Multi D (494 Rev/Mile)	\$405.00
Brakes		

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Price Level: 715

As Configured Vehicle (cont'd)

Code	Description	MSRP
67A	Air Brakes (4 WHEEL DRUM) - Straight Truck w/Traction Control <i>Meritor Q-Plus with ABS, Bendix Anti-Lock Brake System, 4-channel. Includes 15" x 4" front brakes, dual direct reading air pressure gauges, brake lines color coded nylon, Bendix 13.2 CFM capacity air compressor, instrument panel mounted yellow knob parking brake control valve, automatic slack adjusters front and rear, two rear spring parking air brake chambers mounted on front of rear axle, three drain valves and two air tanks (Reference Body Builders Book for location). Rear brake size and components dependent upon axle selection. Uses existing ABS system to minimize wheel slipping during acceleration. Usage determined by the air brake package selected. (Not recommended with Hi-Rail Train Systems). Deletes hand operated park brake lever.</i> <i>Includes:</i> <i>- Air Dryer, Bendix AD/IS w/Heater</i> <i>Mounted left frame rail (for Hydraulic brake applications that include stand alone engine air compressor).</i>	N/C
67C	Air Brakes (FRONT DISC / REAR DRUM) - Straight Truck w/Traction Control <i>Bendix 13.2 CFM capacity air compressor, instrument panel mounted yellow knob parking brake control valve. Deletes hand operated park brake lever.</i> <i>Includes:</i> <i>- Air Dryer, Bendix AD/IS w/Heater</i> <i>Mounted left frame rail (for Hydraulic brake applications that include stand alone engine air compressor).</i>	\$3,020.00
18A	Electronic Stability Control DELETE <i>Deletes the standard ESC feature.</i>	-\$290.00
62D	Air Dryer, Bendix AD/IS w/Heater <i>Mounted left frame rail (for Hydraulic brake applications that include stand alone engine air compressor).</i>	Included
158	Trailer Air Brake Package <i>Includes air lines to rear of frame, hand control valve and tractor protection valve.</i>	\$365.00
159	Trailer Connection Socket - 7-Way, Wired For Turn Signals Combined with Stop <i>Mounted at rear of frame, for combined trailer stop, tail, turn (compatible with trailers that use combined stop, tail, turn lights).</i>	\$100.00

Front Axle and Suspension

43D	14,000 Lb. Cap. Non-Driving - Dana	\$1,280.00
61F	Taper-Leaf Springs, Parabolic - 14,000 Lb. Cap <i>3-leaf, 62" x 3.15". Also includes, standard duty, dual, double acting shock absorbers.</i>	\$425.00
15S	Front Stabilizer Bar	\$490.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
60A	Lube, Front Axle, EmGard 50W, Synthetic Oil	\$50.00
Rear Axle and Suspension		
47X	26,000 Lb. Single Reduction - Open - Dana / Spicer S26-190	\$3,245.00
<i>NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.</i>		
68T	Multi-Leaf Springs - 31,000 Lb. Cap	\$490.00
<i>For 23,000 lb. and 26,000 lb. rear axles. Includes 4,500 lb auxiliary rubber spring.</i>		
607	Lube, Rear Axle, EmGard 75W-90, Synthetic Oil	\$100.00
X5D	5.57 Axle Ratio	N/C
Wheelbase		
158WB	158" Wheelbase/84" CA/49" AF/246" OAL	STD
Frame		
536	Single Channel - Straight 'C' 14.18 SM, 120,000 PSI	\$365.00
<i>1,701,600 RBM. Heat treated alloy steel; 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm).</i>		
41R	Outer "C" Channel Reinforcement - 120,000 PSI	\$1,160.00
<i>29.84 SM; 3,580,800 RBM. Heat treated alloy steel; 10.813" x 3.892" x 0.312"; (274.6 mm x 98.9 mm x 8.0 mm).</i>		
532	Frame Extension, Front - Integral 20" in Front of Grille	\$490.00
<i>Includes:</i>		
<i>- Grille, Fixed - Black/Gray</i>		
<i>- Bumper, Front - Delete - Also Deletes Mounting Brackets</i>		
76X	Bumper, Front - Delete - Also Deletes Mounting Brackets	Included
86B	Grille, Fixed - Black/Gray	Included

Exhaust

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As Configured Vehicle (cont'd)

Code	Description	MSRP
91G	Under Cab, Right Side Outlet, Switchback-Style <i>Single, horizontal muffler, right side, under cab, outside of frame rail with rear discharge.</i>	STD
Fuel Tanks		
65B	Fuel Tank - LH 50 Gallon Rectangular - Aluminum	STD
Electrical / Alternator / Battery		
17A	Extra Heavy Duty Alternator - 12-Volt, 240 Amps	\$410.00
55M	Jump Start Stud - Remote Mounted	\$90.00
63D	Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box <i>12Volt, Motorcraft.</i>	\$250.00
17M	Back-Up Alarm - Electric, 102 dBA	\$110.00
86M	Vehicle Integration System 1.0	\$320.00
16V	Voltmeter <i>Available in message center.</i>	\$100.00
61A	Embedded Modem Delete This option MUST be added to each order for the duration of the model year. <i>This will be a forced option on all orders and builds from start of production.</i>	-\$75.00
Seats		
88H	30/70 Air Ride Driver (External Air Source) & Fixed 2-Passenger Bench - Cloth	\$520.00
Cab Interior		
600A	Preferred Equipment Package 600A <i>Includes:</i> - Wheel Seals, Front - Oil Lubricated, SKF ScotSeal PlusXL Seals - Wheel Seals, Rear - Oil Lubricated, SKF ScotSeal PlusXL Seals - Manual Regen Initiation - Driver Interface in Message Center - Engine Exhaust Brake - Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights - Tow Hooks, Front (2) - Frame-Mounted, Painted Black	N/C

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As Configured Vehicle (cont'd)

Code	Description	MSRP
	- Four Body Builder Switches - Mounted in Center Instrument Panel With connector access located in engine compartment. Amperages vary by switch: 10, 15, 25, 25. - Floor Covering - Black Vinyl - Intelligent Oil Life Monitor - Steering Column - Tilt / Telescoping - Steering Wheel - Black PVC w/Integral Cruise Control Switches, Includes Audio Controls - Body Builder Wiring - At Back of Cab, Combined Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, park lamps, back up lamps. Also includes 2 additional pass through wires to cab.	
61M	Rear View Camera w/Mirror Display	\$690.00
	Rear view mirror video with full length display included in kit. To be installed by Upfitter.	
90A	Appearance Group	\$815.00
	Includes front-mounted overhead console with dual sunglass bins and integral front map reading lights.	
	Includes:	
	- Chrome Trimmed Air Registers w/Positive Shut-Off	
	- Power Equipment Group - (Included in (90A) Appearance Group)	
	Includes power front side windows, power door locks and door trim panel.	
	- Remote Keyless Entry	
92J	Enhanced Cluster w/High-Level 8-Inch Display	\$235.00
	Electronic speedometer (MPH/KPH), includes oil pressure, coolant temperature, DEF gauge, fuel gauge, tachometer, and indicator lights. Also included is enhanced 3-button Message Center with odometer, trip odometer, distance to empty for fuel, average fuel economy, hour meter and warning messages. Transmission temperature in message center.	
90P	Power Equipment Group - (Included in (90A) Appearance Group)	Included
	Includes power front side windows, power door locks and door trim panel.	
	Includes:	
	- Remote Keyless Entry	
55P	110 A/C Outlet - in Lower Center Finish Panel	\$130.00
588	Radio: AM/FM Stereo w/2 Speakers, USB Input, Clock Display and Bluetooth	STD
Cab Exterior		
59A	Horn, Air - Black, Single Trumpet	\$90.00
	Air solenoid operated, chassis mounted on rail back of bumper.	
54P	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width	\$185.00
	Integral spot mirror, sail type, solid black finish.	

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As Configured Vehicle (cont'd)

Code	Description	MSRP
63F	Aux Spot Mirrors - Front Fender Mounted - (2) Driver Side and Passenger Side	\$300.00
Miscellaneous		
PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD
Exterior Color		
B1_02	School Bus Yellow	\$220.00
Interior Color		
E_01	Gray	N/C
SUBTOTAL		\$101,170.00
Fuel Charge (12)		\$0.00
Destination Charge		\$2,495.00
TOTAL		\$103,665.00

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Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$81,195.00
Options	\$19,755.00
Colors	\$220.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge (12)	\$0.00
Destination Charge	\$2,495.00
Subtotal	\$103,665.00

Federal Excise Tax

Code	Description	MSRP
FET	Federal Excise Tax	\$12,140.40
Total		\$115,805.40

Customer Signature

Acceptance Date

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